



AIG Insurance
New Zealand Limited

The AIG Building, Level 19
41 Shortland Street
Auckland 1010

www.aig.co.nz

Nicola Vallance
t: (09) 355 3105
nicola.vallance@aig.com

JULIAN TRAVAGLIA APPOINTED HEAD OF BROKER AND CLIENT MANAGEMENT

AUCKLAND, November 12, 2014 – AIG Insurance New Zealand Limited announced today that it has appointed Julian Travaglia to the role of Head of Broker and Client Management.

In this role, Mr. Travaglia will be responsible for building and executing profitable growth strategies with AIG's consumer and commercial product lines, and for all broker/major account relationship management in New Zealand.

Mr. Travaglia brings a wealth of financial services and distribution experience to the role. Mr. Travaglia joined AIG in 2008 as Manager - Accident & Health and progressed to Head of Consumer in 2010. In this role he was responsible for sales growth and profitability across seven product lines, developing strategic relationships with large clients and brokers. Prior to AIG, Mr. Travaglia held senior roles in financial services product sales and distribution at some of New Zealand's best known financial services providers including a subsidiary of Southern Cross Healthcare and AMP Financial Services.

Mr. Travaglia holds qualifications in Business Studies, Management, Banking and the provision of Investment Advice.

Debbie Wilson, Acting General Manager for AIG New Zealand, said: "AIG is committed to building strong relationships with our brokers, business partners, and customers. Julian is a talented insurance professional and well-respected in the New Zealand marketplace. We are excited by the skills and experience that he brings to this important role."

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American International Group, Inc. (AIG) is a leading international insurance organization serving customers in more than 130 countries. AIG companies serve commercial, institutional, and individual customers through one of the most extensive worldwide property-casualty networks of any insurer. In addition, AIG companies are leading providers of life insurance and retirement services in the United States. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: [@AIGInsurance](https://twitter.com/AIGInsurance) | LinkedIn: <http://www.linkedin.com/company/aig>

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