



# Property Multinational

Dedicated expertise beyond borders

AIG Multinational will be your partner to navigate the complexities of global Property insurance. With our strong global network of dedicated experts and broad capabilities we create bespoke multinational solutions for our clients' unique needs.

## Integrated "One AIG" Multinational team and network

Our collaborative approach integrates experts from Underwriting, Risk Consulting, Claims, Legal, Operations, Distribution and Finance within one team resulting in more efficient processing and greater simplicity and accountability. This enables consistency to deliver contract certainty, timely claims handling, settlement, money movement and more.



**500+** experienced dedicated **Multinational service professionals** and top-tier local insurers.



Dedicated **Multinational Client Executives** for assigned clients enabling consistent execution of tailored solutions



Local coverage in **over 200+ countries and jurisdictions\*** keeping clients protected across borders.



**8,000** **52,000** Protecting over **8,000 Multinational clients**, with **52,000 policies** issued in 2022.

## Robust product and claims expertise

AIG has the product breadth, ingenuity and capacity to meet virtually any risk challenge, with capabilities ranging from traditional risks to highly specialized offerings. Our main Commercial Property offering comprises Property Risk Management/Major Accounts (total revenues greater than \$1 bn), Corporate Property (total revenues up to \$1 bn), Standalone Terrorism Protection, and other regional Property solutions for clients across various industries, including:



Financial Institutions



Communications



Healthcare



Real Estate & Infrastructure



Manufacturing

\*Through AIG-owned operations, AIG licenses and authorizations, and network partner insurers.

In the event of a loss, AIG's industry leading claims experts can offer local response and centralized coordination where needed.



The **AIG Property Claims Promise** provides up to 50% of agreed property damage loss estimate within 7 days after coverage is confirmed



In-house team of **Property claims professionals** with 20+ years' average experience



And **5,500+** global **claims professionals** worldwide ready to serve our clients' claims

## Foremost captive fronting solutions

AIG has decades of experience and expertise in Multinational captive fronting. With more than \$3bn in premium flowing through the AIG network to captives each year, we partner with risk managers to tailor captive solutions that meet their risk management needs.

- Award-winning captive fronting team and recognized leaders with direct underwriting authority to enable efficient delivery
- A dedicated team of 50+ Global Fronting Specialists, integrated with experts from Multinational, Credit, Claims and Underwriting
- Dedicated service teams design and implement customized and compliant programs to manage clients' challenging risks
- Efficient global premium movement with dedicated Reinsurance Administrator teams - ISO Certified Service Quality

## Tools and insights empowering risk decisions

AIG's digital platforms offer clients and brokers an integrated view of program design, policy, premium and claims details and insights, providing ongoing transparency and real-time analytics to inform risk management decisions.



### Client Brief

Bespoke client and broker tool, including timelines, global program structuring rationale, compliance considerations and territorial analysis.



### myAIG Client Portal

Comprehensive account management tool, including portfolio summary, policy, premium status, and access to IntelliRisk\* claims dashboard.



### Technical Premium Allocation

Driving risk-based premium allocations reflective of natural catastrophe exposures and other country-specific factors, by country and by layer, if applicable.

## The AIG difference in action – Client case studies

Optimal client experience drives our execution and priorities

**Issue**  
A global manufacturing firm with increasingly complex property risks had its global Property capacity reduced by its incumbent carrier.

**Solution**  
Bringing together AIG's integrated global resources, including expert underwriters, risk engineering and claims, it was possible to truly understand the client's unique risks and put forth meaningful capacity to meet the client's risk management objectives. The client maintained its program integrity around the world without disrupting local policy issuance.

**Why is this important?**  
AIG's integrated global capabilities deliver needed capacity and customized Property solutions.

**Issue**  
Finding limited market capacity, a global environmental services company with operations in 17 countries sought a tailored multinational Property program.

**Solution**  
Property underwriters partnered with the Multinational Client Executive and the client to customize a program in line with the client's needs and market practices across all the client's global locations, resulting in a unique fronted structure in which the client retains part of the primary layer risk.

**Why is this important?**  
Deep local and global knowledge and fronting expertise help support the clients' global programs and business needs.

## AIG's Multinational Property Leadership



**Bill Rabl**  
CEO, AIG  
Multinational



**Alastair Bigg**  
Multinational Global  
Head of Property  
& Energy

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\*Where legally permissible.